



April 15, 2016

Mr. Steve Roth
Vice President
Seaspan Ferries Corporation
7700 Hopcott Road
Delta, BC V4G 1B6

Via Email

Dear Mr. Roth:

This letter is in response to your letters dated April 11, 2016 and April 13, 2016 on the matter of our Notice of Procedures regarding drop trailer regulation under Section 45.1 of the *Coastal Ferry Act*.

I have revised the deadline for additional submissions to May 20, 2016. A revised Notice of Procedures is attached and will be posted to the BC Ferries Commissioners website.

Yours truly,

A handwritten signature in blue ink, appearing to read "Gord Macatee".

Gord Macatee
BC Ferries Commissioner

Attachment

cc: Dennis Dodo, BC Ferries
Cynthia Lukaitis, BC Ferries

April 13, 2016

Mr. Gord Macatee
BC Ferries Commissioner

Via e-mail

Dear Commissioner:

Seaspan has noted on the Commission's website that on April 11, 2016, the Commission has amended its Revised Notice of Procedures Regarding Drop Trailer Regulation. That amendment revises the deadline for additional submissions to May 13, 2015.

However, on Monday, April 11, Seaspan wrote your office advising that it had that same day engaged a new expert consultant, and requested a deadline extension to no sooner than May 20, 2015. The basis for that date was conversations with that expert and its preliminary review of this matter. Seaspan's letter was further to its Friday, April 1 request for a schedule suspension, filed hours after it learned of the new circumstances. On April 11 BC Ferries also consented to Seaspan's requested May 20 date.

In short, the revision to the Notice of Procedures and the Seaspan and BC Ferries submissions appear to have passed each other by, and Seaspan accordingly writes to clarify matters.

Seaspan reiterates that there is a real need for the full time between now and May 20 to produce an expert report properly responsive to BC Ferries, for the reasons set out in its April 11 letter. Seaspan will be prejudiced if the May 13 date is maintained. As it appears that no party will be prejudiced by the May 20 date given BC Ferries' correspondence, Seaspan requests the Commission to clarify and update the deadline accordingly.

Yours truly,



Steve Roth
Vice President
Seaspan Ferries Corporation

cc Dennis M. Dodo, Chief Financial Officer, BC Ferries



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Canada

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April 11, 2016

Mr. Gord Macatee
BC Ferries Commissioner

Via e-mail

Dear Commissioner:

Seaspan writes to advise that today it has engaged the Drazen Consulting Group (Drazen) in this matter. Drazen is well-known in Canada and the US in matters of energy and economic regulation. It has appeared before tribunals in nine provinces and 41 states, including the BCUC on multiple occasions. Drazen is now familiarizing itself with BC Ferries, the drop traffic regime under the *Coastal Ferry Act*, and the record of the current proceeding.

Based on Seaspan's discussions with Drazen, and further to its letter of April 1, Seaspan requests a revised deadline for submissions of May 20, 2016 at the earliest (i.e., 5.5 weeks from today). That date reflects the soonest reasonable time that would permit Drazen to, within the confines of existing parallel engagements, understand the relevant facts and circumstances, synthesize an expert report responding to BC Ferries' extensive submissions, and discuss its findings with Seaspan and counsel.

Yours truly,

[Original signed by]

Steve Roth
Vice President
Seaspan Ferries Corporation

cc Dennis M. Dodo, Chief Financial Officer, BC Ferries



CHIEF FINANCIAL OFFICER

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Gord Macatee
BC Ferries Commissioner
PO Box 9279 Stn Prov Gov
Victoria, BC V8W 9J7

April 4, 2016

Dear Commissioner:

With respect to the letter received from Mr. Steve Roth on April 1, 2016 requesting that the Commission suspend the current schedule of procedures regarding drop trailer regulation, BC Ferries has no objection to a brief extension (e.g. three weeks).

BC Ferries otherwise continues to favour a timely resolution to this process.

Yours truly,

A handwritten signature in black ink, appearing to read "Dennis M. Dodo". The signature is fluid and cursive.

Dennis M. Dodo, MBA, CPA
Chief Financial Officer

cc: Matthew D. Keen
Steve Roth



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April 1, 2016

Mr. Gord Macatee
BC Ferries Commissioner

Via e-mail

Dear Commissioner:

We learned today that the expert we have engaged in this matter will be unable to complete the engagement due to sudden and serious health issues. Out of respect for his privacy, we trust that more particulars are not required. We are in the midst of a vigorous effort to locate a new expert qualified in economic regulation but, for the time being, request that the Commission suspend the current procedural schedule. We will update the Commission and suggest revised timing as soon as we can.

Yours truly,

[Original signed by]

Steve Roth
Vice President
Seaspan Ferries Corporation

cc Dennis M. Dodo, Chief Financial Officer, BC Ferries